DISTRIBUTION SYSTEM OPERATORS TRANSFORMING THE CUSTOMER EXPERIENCE





GEODE Working Group Customer Dialogue WG Chair Roland Tropper Brussels, 7 May 2019

GEODE Working Group Customer Dialogue May 2019



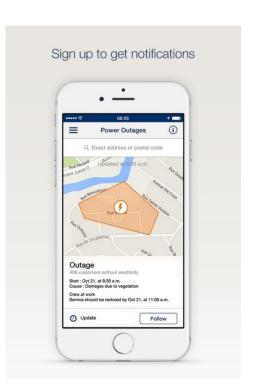
From passive to proactive communication



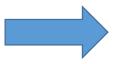
Passive



Proactive



Customer



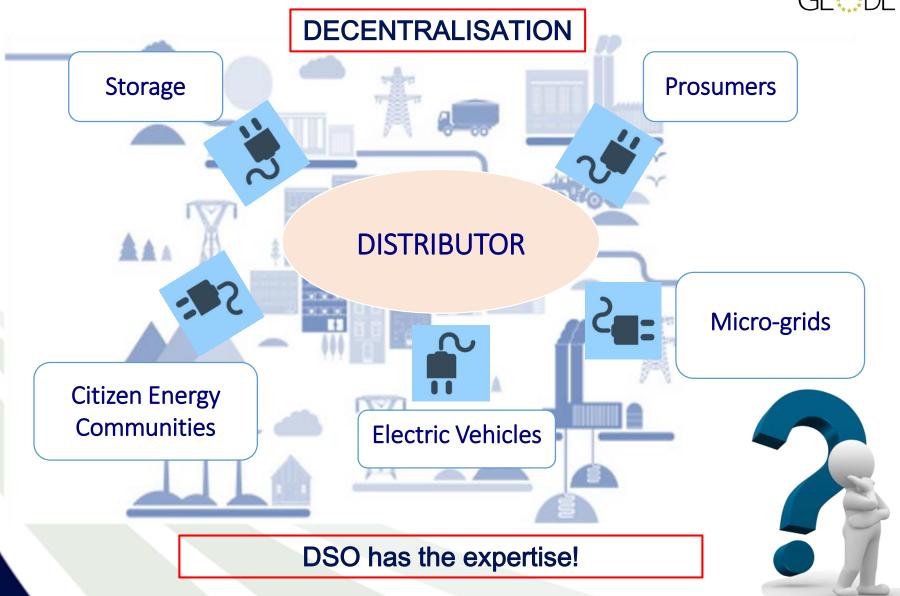
DSO

DSO Customer



DSOs and customers becoming partners





The DSO often remains the unseen actor ...



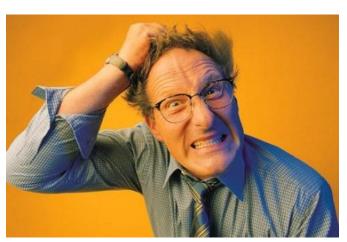


Customers need to know who their DSO is



Customers

unsure who to contact when they lose power







The DSO has to communicate efficiently with customers

The DSO proactive communication (I)

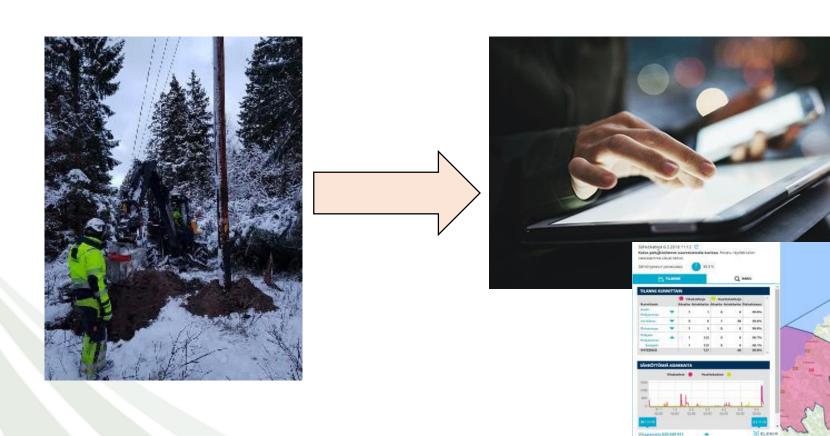




Let's communicate in the same language!

The DSO proactive communication (II)

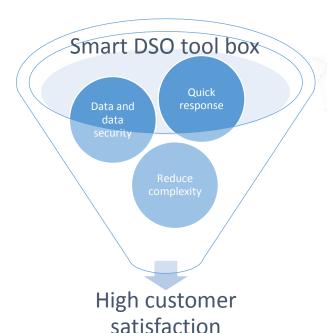




DSOs warn and inform customers of power outages or high network consumption

The Smart DSO builds trust











How to build trust:

- Visibility
- Language
- Neutrality
- Anticipation
- > Reducing
- Accessibility
- Quick
- Data security



Key Recommendations



- > DSOs need to be visible and use a clear language in communicating with the customer
- ➤ DSOs want to be a trustworthy and realiable partner for technical aspects and grid related issues they know what happens in the grid
- DSOs need to provide customers with appropriate technical information
- > DSOs should facilitate customers to be more flexible to make the energy system work at optimum efficiency
- NRAs need to make sure that market price signals reach the customers and are well understood





The Voice of local Energy Distributors across Europe

Thank you!

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