



# E-Mobility Is there a business case?

GEODE  
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## Tesla Super Charger

> 120 kW

approx. € 35.000

85 kWh in 75 minutes



## Standard Charger

> 22 kW

approx. € 10.000

charging time depends on the car



## How long does it take?

	Renault Zoe	Nissan Leaf	VW Up	Smart	Tesla 85p
Max. Load	44 kW	7.4 kW	3.7 kW	22 kW	120 kW
Capacity	22 kWh	24 kWh	18.7 kWh	17.6 kWh	85 kWh
Charging Time	1 h	3 h	5 h	45'	1 h 15'

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## What are the earnings?

Let's say: 3 hours of charging a day,  
 at a price of 0.35 c€ (all-in), 200 days a year,  
 energy cost 0.04 c€ and taxes 0.10 makes a  
 contribution margin of 0.21 c€

To make charging infrastructure make paying off, we need cars with high capacity and short charging times.

	Renault Zoe	Nissan Leaf	VW Up	Smart	Tesla 85p
Sold Energy	88 kWh	29.6 kWh	14.8 kWh	88 kWh	400 kWh
Income / day	€ 92,40	€ 31,08	€ 15,54	€ 92,40	€ 420,00
Income / year	€ 17.600	€ 5.920	€ 2.960	€ 17.600	€ 80.000
Contribution Margin	€ 11.088	€ 3.730	€ 1.865	€ 11.088	€ 50.400

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# THE OMELETTE

You need to provide the infrastructure – at least in a marketing concept



You need to have a notable car fleet with low charging times

Give the whole package to your clients: car + charging station + integration in local transportation tickets



# Take advantage of the car manufacturers offers. They provide you with financing, long-term warranty etc.

**70D**

70 kWh Batterie  
Allradantrieb

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442 km Reichweite (NEFZ)

5,4 Sekunden 0-100 km/h

334 PS

225 km/h  
Höchstgeschwindigkeit

**85D**

85 kWh Batterie  
Allradantrieb

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502 km Reichweite (NEFZ)

4,6 Sekunden 0-100 km/h

428 PS

250 km/h  
Höchstgeschwindigkeit

**P85D**

85 kWh Performance  
Allradantrieb

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480 km Reichweite (NEFZ)

3,3 Sekunden 0-100 km/h

700 PS Motoren-  
Nennleistung

224 PS Frontmotor, 476 PS  
Heckmotor

250 km/h  
Höchstgeschwindigkeit

Juni Lieferbeginn **BESTELLUNG**

Bar Restwertleasing

**767 € mtl.**  
4 Jahre, 15 000 km/Jahr  
Vorgeschlagene Monatsrate

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**523 € mtl.**  
bei Benzinkostenersparnis und Entfall  
motorbezogene Versicherungssteuer

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Anzahlung von 15.368 €. Bei einer Laufzeit  
von 4 Jahren beträgt Ihr Restwert 30.736 €.  
Die Gesamtbelastung beläuft sich auf 83.177 €.

[Gewählte Optionen anzeigen](#)



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